

CAPABILITIES FOR GOVERNMENT PLANNING AUTHORITIES

Management Profile

Offering over 26 years broad experience across the resources sector value chain, Paul Dale is an enthusiastic and engaging communicator who combines first-rate natural resources development experience, leadership, commercial management and a fundamental knowledge of government and planning approvals processes, with an entrepreneurial attitude, heart, and an indomitable drive to achieve.

Differentiators

Well respected within government and industry, Paul has been noted for being service driven, creative, pragmatic, unbiassed, enthusiastic, & willing to listen to all sides. He:

- is passionate about industry social licence, communities, and ensuring balanced outcomes for all stakeholders
- is a trusted source of practical advice for all parties
- brings a deep and broad knowledge base of the natural resources sectors with inter-disciplinary experience,
- is able to digest and concisely distil cross-disciplinary advice and multi-variate data to quickly identify and resolve core issues
- is a successful and autonomous operator in complex and contentious environments

Capabilities

- Resolving intractable problems
- Assessing and reporting on development applications & management plans
- Supportive assessment writing, editing and peer review
- Expert consultancy advice on key domain knowledge
- Policy and legislative development and review
- Systems development and continuous improvement
- Stakeholder engagement and managing expectations
- Spatial data management and assessment
- Strategic business planning and culture development

Domain Knowledge

Geoscience – Extensive commodities knowledge including metallics, critical minerals, coal, extractives, industrial minerals, mineral sands, petroleum, uranium, opals *et al*

Resource Feasibility – resource & prefeasibility assessment, resource economics, early stage project development

Environment – obligations and practices for natural resource projects including baseline preparation, concurrent and final rehabilitation, and project closure

Impact accounting – biodiversity and carbon management

Planning – obligations and assessments for natural resources, and issues impacting land use conflict in NSW

Policy – issues and drivers relating to natural resource development policy including strategic land use planning

Legislation – Detailed knowledge of the relevant legislations and policies impacting development projects in NSW

Indigenous matters, cultural heritage & Native Title

Advantages

Understands the drivers and objectives of development applicants as well as those of natural resource management and conservation agencies

Currency in knowledge of NSW political climate, community attitudes, and government structure

Thinks laterally, innovatively, and critically

Wide network of contacts across government and industry

Past Performance

- On multiple occasions has been entrusted with access to lands restricted to outsiders for over 25 years after building trust and authentic relationships
- Has achieved 'impossible' commercial and approvals outcomes in complex environments through authentic relationships and innovative approaches
- Has delivered successful reform concepts and strategic initiatives in NSW while earning trust and respect